

ON A THEOREM OF de FINETTI, ODDSMaking, AND GAME THEORY

by

David C. Heath<sup>\*</sup> and William D. Sudderth<sup>\*\*</sup>

University of Minnesota

Technical Report No. 159

July 1971

University of Minnesota

Minneapolis, Minnesota

<sup>\*\*</sup>Research supported by the National Science Foundation under NSF Grant GP24183.

<sup>\*</sup>Research supported by the National Science Foundation under NSF Grant GP28683.

## 0. Introduction and Summary.

Suppose odds are posted on some collection  $\mathcal{C}$  of subsets of the set  $S$  of all possible outcomes of some experiment of chance, and bets are accepted on or against the sets in any finite subcollection of  $\mathcal{C}$ . A typical result of this note is that there is either a betting scheme which guarantees a positive return or the odds posted are consistent with some finitely additive probability measure defined on all subsets of  $S$ . This theorem specializes to give a theorem of Bruno de Finetti if  $S$  is finite and odds are posted on every outcome.

In Section 1, a separating hyperplane argument is used to prove a generalization of the above result to the case of an arbitrary collection of bounded payoff functions, and a connection with game theory is pointed out. Section 2 is an interpretation of the theorem of Section 1 for the special case when the payoff functions are those available when bets are accepted on certain events at given odds. Section 3 is a study of two examples from horse racing.

## 1. Basic Results.

Let  $S$  and  $T$  be sets and let  $\{f_t: t \in T\}$  be a family of bounded, real-valued functions on  $S$ . We regard the  $f_t$  as payoff functions available.

By a probability  $P$  on a set  $S$  is meant a finitely additive probability measure defined on all subsets of  $S$ . If  $f$  is a bounded function on  $S$ ,  $E_P(f)$  or  $E_P(f(s))$  denotes the expectation of  $f$  under  $P$ .

Theorem 1: Either (i) there exist  $t_1, \dots, t_n \in T$  and  $c_1, \dots, c_n \in \mathbb{R}^+$  such that  $\sum_{i=1}^n c_i f_{t_i}(s) > 0$  for all  $s \in S$ , or (ii) there is a probability  $P$

on  $S$  such that  $E_p(f_t) \leq 0$  for all  $t \in T$ , or both.

Proof:

In the space of bounded functions on  $S$  (with supremum norm) consider the sets  $K_1 = \{f: f = \sum_{i=1}^n c_i f_{t_i}, c_i \in \mathbb{R}^+, t_i \in T, i = 1, \dots, n\}$  and  $K_2 = \{f: f(s) > 0 \text{ for all } s \in S\}$ . Then, if (i) is false,  $K_1 \cap K_2 = \emptyset$ . Clearly  $K_1$  and  $K_2$  are convex and the constant function 1 belongs to the interior of  $K_2$ . Hence (see Dunford and Schwartz, [3], p. 417, Theorem 8) there exists a non-zero, continuous linear functional  $\pi$  separating  $K_1$  and  $K_2$ . Without loss of generality we may assume  $\pi \leq c$  on  $K_1$  and  $\pi \geq c$  on  $K_2$ . Since 0 is a limit point of  $K_1$  and of  $K_2$ , we must have  $c = 0$ . Since  $\pi$  is not identically zero,  $\pi(1) > 0$ . Normalize  $\pi$  so that  $\pi(1) = 1$ . But then, as is easily seen, there is a probability  $P$  on  $S$  such that  $E_p(f) = \pi(f)$  for all bounded functions  $f$  on  $S$ . Therefore,  $E_p(f_t) \leq 0$  for all  $t \in T$ , since  $f_t \in K_1$  for all  $t \in T$ .  $\square$

An argument similar to the above was used by Purves and Freedman to prove Theorem 4 of [5], which contains interesting extensions of de Finetti's theorem different from those given here.

The following example shows that (i) and (ii) can occur simultaneously.

Example: Let  $S = \{1, 2, \dots\}$ ,  $T = \{1\}$ , and  $f_1(n) = 1/n$  for all  $n \in S$ .

Certainly (i) holds and any  $P$  such that  $P(\{n\}) = 0$ , for all  $n$ , satisfies (ii).

Corollary 1: For every  $b \in \mathbb{R}$ , either (i) there exist  $t_1, \dots, t_n \in T$  and  $c_1, \dots, c_n \in \mathbb{R}^+$  such that  $\sum_{i=1}^n c_i f_{t_i}(s) > b$  for all  $s \in S$ , or (ii) there is a probability  $P$  on  $S$  such that  $E_p(f_t) \leq b$  for all  $t \in T$ , or both.

Proof:

Apply the previous theorem to the family  $\{g_t: t \in T\}$ , where  $g_t(s) = f_t(s) - b$ .  $\square$

Corollary 2: Either (i) there exist  $t_1, \dots, t_n \in T$  and  $c_1, \dots, c_n \in \mathbb{R}$  such that  $\sum_{i=1}^n c_i f_{t_i}(s) > 0$  for all  $s \in S$ , or (ii) there is a probability  $P$  on  $S$  such that  $E_P(f_t) = 0$  for all  $t \in T$ , or both.

Proof:

Let  $T' = T \times \{+, -\}$  and define  $g_{t'}(s) = + f_t(s)$  if  $t' = (t, +)$  and  $- f_t(s)$  if  $t' = (t, -)$ . Then apply Theorem 1 to the family  $\{g_{t'} : t' \in T'\}$ .  $\square$

We now deduce two results with obvious game theoretic interpretations. Let  $\mathcal{S}$  and  $\mathcal{T}$  be the collections of probabilities on  $S$  and  $T$  respectively, and let  $\mathcal{T}^0 = \{Q \in \mathcal{T} : Q(F) = 1 \text{ for some finite set } F \subseteq T\}$ .

In the remainder of this section,  $f(s, t)$  is written for  $f_t(s)$ .

Theorem 2:  $\inf_{P \in \mathcal{S}} \sup_{Q \in \mathcal{T}^0} E_Q(E_P(f(s, t))) = \sup_{Q \in \mathcal{T}^0} \inf_{P \in \mathcal{S}} E_Q(E_P(f(s, t)))$ .

Proof:

Clearly we have  $\geq$ . Suppose that the right hand side is  $< b$ . Then, for every  $Q \in \mathcal{T}^0$ , there is a  $P \in \mathcal{S}$  such that  $E_Q(E_P(f(s, t))) < b$ . But then there must be an  $s \in S$  for which  $E_Q(f(s, \cdot)) < b$ . So (i) of Corollary 1 is false. Hence, by (ii), there is a  $P_0 \in \mathcal{S}$  with  $E_{P_0}(f(\cdot, t)) \leq b$  for all  $t \in T$ . Thus  $E_Q(E_{P_0}(f(s, t))) \leq b$  for all  $Q \in \mathcal{T}^0$  and so  $\inf_{P \in \mathcal{S}} \sup_{Q \in \mathcal{T}^0} E_Q(E_P(f(s, t))) \leq b$ .  $\square$

For the next theorem, we suppose that, for every  $P \in \mathcal{S}$ ,  $E_P(f(\cdot, t))$  is a bounded function of  $t$ .

Theorem 3:  $\inf_{P \in \mathcal{S}} \sup_{Q \in \mathcal{T}} E_Q(E_P(f(s, t))) = \sup_{Q \in \mathcal{T}} \inf_{P \in \mathcal{S}} E_Q(E_P(f(s, t)))$ .

Proof:

As before,  $\geq$  is clear. To show  $\leq$ , suppose the right hand side is  $< b$ . But then  $\sup_{Q \in \mathcal{J}^0} \inf_{P \in \mathcal{G}} E_Q(E_P(f(s, t))) < b$ . So, as in the proof of Theorem 2, we can find  $P_0 \in \mathcal{G}$  with  $E_{P_0}(f(\cdot, t)) \leq b$  for all  $t \in T$ . Hence,  $E_Q(E_{P_0}(f(s, t))) \leq b$  for every  $Q \in \mathcal{J}$  and the result follows.  $\square$

For  $P \in \mathcal{G}$ ,  $Q \in \mathcal{J}^0$ , we have  $E_P E_Q = E_Q E_P$  so that in Theorem 2 the order of the expectations may be interchanged. In general, however,  $E_P E_Q \neq E_Q E_P$  for  $P \in \mathcal{G}$ ,  $Q \in \mathcal{J}$ . Nevertheless, the result of Theorem 3 is correct if expectations are reversed on both sides (provided that, for every  $Q \in \mathcal{J}$ ,  $E_Q(f(s, \cdot))$  is bounded as a function of  $s$ ). This can be derived by applying Theorem 3 with the roles of  $P$  and  $Q$  (i.e.,  $\mathcal{G}$  and  $\mathcal{J}$ ) reversed and using the functions  $-f(s, t)$ .

Further applications of finitely additive probabilities to game theory are in [7].

2. Oddsmaking.

Let  $\mathcal{E}$  be a collection of subsets of  $S$ . In this section, we assume that a bookie posts odds on each event in  $\mathcal{E}$ . More formally, we assume there is a function  $\mu$  from  $\mathcal{E}$  to the unit interval. If  $E \in \mathcal{E}$ , then  $\mu(E) : 1 - \mu(E)$  are the odds posted on  $E$ . A gambler may bet a non-negative amount  $b$  on  $E$  and his net return is  $b[1_E(s) - \mu(E)]$  if  $s$  occurs. (Our terminology differs from popular gambling language, where  $b \mu(E)$  would be called the stake or amount bet.) A betting scheme is a finite collection of non-negative bets  $b_1, \dots, b_n$  placed on events  $E_1, \dots, E_n$  respectively. Such a betting scheme is called a sure win iff  $\sum_{i=1}^n b_i (1_{E_i}(s) - \mu(E_i)) > 0$  for all  $s \in S$ .

Theorem 4: Either (i) there is a sure win or (ii) there is a probability  $P$  on  $S$  such that  $P(E) \leq \mu(E)$  for all  $E \in \mathcal{E}$ , or both.

Proof:

Apply Theorem 1 to the family  $\{f_E: E \in \mathcal{E}\}$ , where  $f_E(s) = 1_E(s) - \mu(E)$ .  $\square$

In his original result ([2], pp. 102-104), de Finetti allowed the gambler to make negative as well as positive bets. Now, if  $\mu(E) = 1 - \mu(E^c)$ , then a bet of  $-b$  on  $E$  has the same return as a bet of  $b$  on  $E^c$ . Also, if  $\mu(E) \neq 1 - \mu(E^c)$ , a gambler can easily construct a sure win by placing positive or negative bets on  $E$  and  $E^c$ . Thus the next theorem extends de Finetti's theorem.

Theorem 5: Assume that if  $E \in \mathcal{E}$ , then  $E^c \in \mathcal{E}$  and  $\mu(E^c) = 1 - \mu(E)$ .

Then either (i) there is a sure win or (ii) there is a probability  $P$  on  $S$  such that  $P(E) = \mu(E)$  for all  $E \in \mathcal{E}$ , or both.

Proof:

Apply the previous theorem.  $\square$

The final result of this section is a countably additive analogue of de Finetti's theorem.

Theorem 6: Assume  $\mathcal{E}$  is an algebra. Then either (i) there exist  $b_i \in \mathbb{R}$ ,  $E_i \in \mathcal{E}$ , for  $i = 1, 2, \dots$ , such that  $\sum_{i=1}^{\infty} b_i [1_{E_i}(s) - \mu(E_i)]$  is well-defined and positive for all  $s \in S$ , or (ii) there is a countably additive probability measure  $P$  on  $\mathcal{E}$  such that  $P(E) = \mu(E)$  for all  $E \in \mathcal{E}$ . It is not possible that (i) and (ii) both occur.

Proof:

Suppose (i) does not hold. By Theorem 4, there is a finitely additive probability  $P$  such that  $P(E) \leq \mu(E)$  for all  $E \in \mathcal{E}$ .

In fact, we must have  $P(E) = \mu(E)$  for all  $E \in \mathcal{E}$ . For, if  $P(E) < \mu(E)$ , then  $1 = P(E) + P(E^c) < \mu(E) + \mu(E^c)$  and  $(-1)[1_E(s) - \mu(E)] + (-1)[1_{E^c}(s) - \mu(E^c)] > 0$ , for all  $s$ , which contradicts our assumption that (i) does not hold.

It remains to show  $\mu$  is countably additive on  $\mathcal{E}$ . Suppose not. Then there is a sequence  $E_i$  of disjoint sets in  $\mathcal{E}$  such that  $\bigcup E_i = S$  and  $\sum \mu(E_i) < 1$ . Hence,  $\sum [1_{E_i}(s) - \mu(E_i)] > 0$ , for all  $s$ , and (i) holds, a contradiction.

The last statement of the theorem is clear.  $\square$

### 3. Two Examples From Horse Racing.

Consider a race of  $n$  horses and suppose  $n \geq 3$ . Since only the positions of the first three horses are of interest in the sequel, we set

$$S = \{s = (s_1, s_2, s_3) : s_1, s_2, s_3 \text{ are distinct integers between } 1 \text{ and } n\}.$$

The events  $A_i$ ,  $B_i$ , or  $C_i$  that horse  $i$  wins, places (i.e., finishes first or second), or shows (i.e., finishes first, second, or third) are given by

$$A_i = \{s : s_1 = i\},$$

$$B_i = \{s : s_1 = i \text{ or } s_2 = i\},$$

$$C_i = \{s : s_1 = i \text{ or } s_2 = i \text{ or } s_3 = i\},$$

for  $i = 1, 2, \dots, n$ . (Outside of North America, "place" means to finish among the first three or what is meant here by "show.")

Our first example deals with the standard pari-mutuel system outside of North America (cf. [4], p. 723). Bets are accepted on the events  $A_i$  and  $C_i$  for  $i = 1, \dots, n$ . Money in the win pool, after the track's fee is deducted, is divided among those who backed the winner, and

money in the show pool, after deduction of the fee, is divided into three equal parts and each third is divided among backers of the horses which showed. For our analysis, we make the simplifying assumptions that no fee is deducted and that we know ahead of time the amounts to be bet on each event. (The second assumption is almost true if we place our bets at the last moment.) Suppose  $a_i$  and  $c_i$  are the total amounts wagered on horse  $i$  to win and show, respectively. Let

$$p_i = a_i / \sum_j a_j \quad \text{and} \quad q_i = 3c_i / \sum_j c_j,$$

where both denominators are assumed positive. Then, under our assumptions, the track is effectively posting odds of  $p_i: 1 - p_i$  on  $A_i$  and  $q_i: 1 - q_i$  on  $C_i$  for every  $i$ . Also,  $0 \leq p_i \leq 1$ ,  $0 \leq q_i \leq 3$ ,  $\sum p_i = 1$ ,  $\sum q_i = 3$ .

Theorem 8: Either (i) there is a sure win, or (ii)  $p_i \leq q_i \leq 1$  for  $i = 1, \dots, n$ , but not both.

Proof:

If (ii) is false, then either  $p_i > q_i$  for some  $i$  or  $q_i > 1$  for some  $i$ . If  $p_i > q_i$ , then the betting scheme which bets 1 on each  $A_k$ ,  $k \neq i$ , and 1 on  $C_i$  has return

$$\sum_{k \neq i} [1_{A_k} - p_k] + [1_{C_i} - q_i] > \sum_k [1_{A_k} - p_k] = 0.$$

Thus the scheme is a sure win. Similarly, if  $q_i > 1$ , then the scheme which bets 1 on each  $C_k$ ,  $k \neq i$ , and 1 on  $A_i$  is a sure win.

Now assume (ii) is true. To prove (i) is false, it is enough to show there is a probability  $P$  on  $S$  such that  $P(A_i) = p_i$  and  $P(C_i) = q_i$  for all  $i$ . Let  $D_i = C_i - A_i$  and  $r_i = q_i - p_i$ . It then suffices to find a probability  $P$  on  $S$  such that  $P(A_i) = p_i$  and  $P(D_i) = r_i$  for all  $i$ .



To this end, consider the convex set

$$C = \{x = (x_1, \dots, x_{2n}) \in \mathbb{R}^{2n} : x_i \geq 0, \text{ all } i ; x_i + x_{i+n} \leq 1, i = 1, \dots, n; \\ \sum_{i=1}^n x_i = 1, \sum_{i=n+1}^{2n} x_i = 3\}.$$

For  $i, j, k$  distinct integers between 1 and  $n$ , let  $e_{ijk}$  be that point in  $C$  which has its  $i^{\text{th}}$ ,  $j+n^{\text{th}}$ , and  $k+n^{\text{th}}$  coordinates equal to 1 and all other coordinates equal to 0. It can be seen by a straightforward, but tedious argument that the collection of  $e_{ijk}$  is the set of extreme points of  $C$ . Now the point  $(p, r) = (p_1, \dots, p_n, r_1, \dots, r_n)$  is in  $C$ . Therefore, there exist numbers  $\alpha_{ijk}$  for  $i, j, k$  distinct integers between 1 and  $n$  such that  $0 \leq \alpha_{ijk} \leq 1$ ,  $\sum \alpha_{ijk} = 1$ , and  $(p, r) = \sum \alpha_{ijk} e_{ijk}$ .

If we define  $P(\{(i, j, k)\}) = \alpha_{ijk}$ , then  $P$  is the desired probability.  $\square$

The pari-mutuel systems at U.S. tracks are more complicated (cf. [4], pp. 723-724). Let  $a_i$ ,  $b_i$ , and  $c_i$  be the total amounts wagered on horse  $i$  to win, place, and show respectively. The payoff functions corresponding to a \$1 ticket on horse  $i$  to win, place, or show are (assuming no cut for the track) respectively:

$$f_i(s) = \left( \frac{1}{a_i} \sum_{j=1}^n \frac{1}{A_j} c_j(s) a_j + 1 \right) \frac{1}{A_i}(s) - 1$$

$$g_i(s) = \left( \frac{1}{2b_i} \sum_{j=1}^n \frac{1}{B_j} c_j(s) b_j + 1 \right) \frac{1}{B_i}(s) - 1$$

$$h_i(s) = \left( \frac{1}{3c_i} \sum_{j=1}^n \frac{1}{C_j} c_j(s) c_j + 1 \right) \frac{1}{C_i}(s) - 1,$$

for  $s \in S$ .

The latter two payoff functions do not correspond to simple oddsmaking. Of course, Theorem 1 still applies and, in fact, the value of the game corresponding to Theorem 2 and the optimal bets can be computed by the simplex method for given values of the  $a_i$ 's,  $b_i$ 's, and  $c_i$ 's. Willis [6] presents a linear programming method for obtaining "nearly optimal" bets in a similar situation.

#### REFERENCES

- [1] de Finetti, Bruno (1937). La Prevision: ses lois logiques, ses sources subjectives. Annales de L'Institut Henri Poincare 7 1-68.
- [2] \_\_\_\_\_ (1964). Foresight: Its logical laws, its subjective sources. Studies in Subjective Probability (ed. Kyburg, Smokler). Wiley, New York, pp. 93-158. Note: Reference 2 is an English translation of 1 with some new notes added by the author.
- [3] Dunford, Nelson, and Schwartz, Jacob T. (1958). Linear Operators, Part I: General Theory. Interscience, New York.
- [4] Estes, Joseph Alvie (1968). Horse Racing and Breeding. Encyclopaedia Britannica 11 714-725. William Benton, Chicago.
- [5] Freedman, David A. and Purves, Roger A. (1969). Bayes' method for bookies. Ann. Math. Statist. 40 1177-1186.
- [6] Willis, Kenneth E. (1964). Optimum no-risk strategy for win-place pari-mutuel betting. Management Science 10 574-577.
- [7] Yanovskaya, E. B. (1970). The solution of infinite zero-sum two-person games with finitely additive strategies. Theory Prob. and Its Appl. 15 153-158.